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This book review covers
the 2nd Edition of No
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Dan Kennedy...more
fully, “ Direct Marketing
For Non-Direct
Marketing Businesses ” .

Let ’ s clarify that last
point. Traditionally,

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“ Direct Marketing Businesses ” have been defined as mail-order, catalogue or online companies that directly solicits orders for business. So, “ Non-Direct Marketing Businesses ” are everything else...you might say the majority of businesses.

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